

Pacifica Sailing Charters Team Building Challenge



We offer a robust team building sailing program that organizations use for many purposes; as rewards; to build camaraderie among new or changing teams; to learn new skills and insights for achieving better results in their organizations. Sailing is rich with business client button parallels. It is an activity that succeeds with teamwork, communication, on-the-spot problem solving and solid leadership.

"The Pacifica Sailing Charters Team Challenge" is a 3-hour team-building sailing regatta which creates a unique opportunity for a company to enhance the team spirit of a select group of participants.

We split up groups into smaller teams of six sailors per yacht. Along with our US Coast Guard Licensed Skipper/ Team Building leader and crewman, we guide and instruct all participants in the rudiments of sailing as they practice in a fun, teambuilding sailing race.

The participants can use their new skills in the challenge of competition and working together as a cooperating team.

All yachts involved use the team work needed to sail and win the race. The sail is not over strenuous for any of the participants. Participants should be in average health conditions to compete.

Need to accommodate a larger party?

We have also added a beautiful 82' America's Cup Race Boat, beautifully restored and ready to accommodate up to 24 guests. This boat is perfect Team Building and Bachelore parties.

Team Building: Team building may be boring at work, but on Stars & Stripes, it is FUN! America's Cup Class race boats, because of their size, power and complexity, demand a level of teamwork rarely seen anywhere else.

Every maneuver from raising a sail to tacking or jibing, requires communication, cooperation and teamwork from every member of the crew. There is no better training platform on which to learn the skills necessary to work together towards a common goal.

If teambuilding is your priority, we can create a custom program for your group. This can include:

- America's Cup history overview
- Dockside instruction on individual crew functions
- Hands on instruction and rotation through all crew positions while underway

Work together as you handle the lines and sail the ship through beautiful San Diego Bay or into the ocean to watch the dolphins and whales, as well as tons of sea life.

USA-11 was used by Dennis Conner in his 1995 campaign as a trial horse and then sold to the US Virgin Islands America's Cup Challenge to be used in the 2000 America's Cup races. After surviving several hurricanes, including one that sunk her, USA-11 was



purchased in 2002, shipped to Miami to be completely refurbished and then sent across the country to be part of the San Francisco Challenge Series fleet. In 2006, she was brought home to San Diego.



Need to accommodate an even LARGER party?

Our 55-foot custom designed steel hull ketch is stable and strong, yet sleek and smooth at sea.

Take part in hoisting and trimming the sails, steering through the entrance of the bay, or sit back, relax, and soak up the sun and scenery.

Our three-hour excursion is just right for enjoying the views of the city of San Diego Bay and the the ocean beyond.

We specialize in large groups, so let us custom design your special Team Building event for your group of up to 27 guests.



Ready for the ULTIMATE Team Building Corporate Event?

Do you have a large Team Building event you would like to have?

Do you have a competitive group of sales people that want to race each other and learn the art of sailing while having the best time in their lives?

Then this challenge is for you. This team building sailing challenge on the San Diego Bay is a great way to bring your people together and reward hard working employees with the experience of a lifetime.



This Team Building Sailing event is designed for everyone, sailors and non-sailors alike, yung and old. Previous sailing experience is not required and physical condition is never an issue, it's about teamwork and a desire to win!

Comfortable seating is available in a protected cockpit so no one gets wet! Sailing is done on the flat protected waters of San Diego's stunning bay. Sunny and 75 degree temperatures allow for year round sailing.



Our friendly captains will get each team up to speed with boat handling skills and patiently teach them how to race the boat.

We organize everyone into groups of four to six persons and introduce each group to their U.S. Coast Guard licensed captain. Your captain will provide a safety orientation, assign crew positions and demonstrate how to work together as a team and win!



All yachts will proceed to the starting area to check-in with the race committee. Each yacht will have a copy of the race course, starting sequence, times and sailing terminology, just like the professional sailors.

We allow each team plenty of time to practice crew positions and work together as a team before the start of the race. Using horns and flags the race committee initiates the countdown to start and the race officially begins. A rating system allows for handicapping so all are equal when judged at the finish.



Total racing time is typically 2.5 hours and can be adjusted to meet your schedule. There's plenty of action, tacking upwind, rounding the marks and running downwind. Before returning to the dock for the awards celebration, each yacht will have the duration of the regatta to pleasure sail and explore the bay.

Our 27' Catalina 5 Boat Race Fleet

Break your teams up into 4-6 persons each boat and race our 27' Catalina fleet. We have five boats and can accommodate 30 persons for this unique and exciting challenge. Each boat comes with an experienced skipper, water, and snacks.

Need more boats? How about moving up into our 29' Catalina Fleet.

Our 29' Catalina 8 Boat Race Fleet

Break your teams up into 4-6 persons each boat and race our 29' Catalina fleet. We have eight boats and can accommodate 48 persons for this unique and exciting challenge. Each boat comes with an experienced skipper, water, and snacks.

Both fleets are approximately 4 hours each, unless otherwise specified. These challenges come complete with committee boat, pin, starters / snacks / water and race committee to run the race.

Catering

Choose from a wide variety of catering options: snack baskets, delicious box lunches including deli style sandwiches, fresh fruits, pasta salads and desserts or a classic wine and cheese affair. Cooler options include:

assorted iced sodas, bottled water and other beverages. Our menu features many catering options and is available upon request.

Regatta Wear

Official t-shirts are available to remind the crew of their regatta experience.

Photography

A professional photographer and a chase boat can be arranged for high quality video and still images of the event.



Ranger 37 Challenge – One Boat (6-7 persons)

Includes Captain, Catered Lunch, Team T-Shirts with your company logo and Photographer

Cost: \$1,800

Schock 35 Challenge – Two Boats (8-12 persons)

Includes Captain, Crewman, Catered Lunch, Team T-Shirts and Photographer

Cost: \$2,800

Romancing the Wind Challenge - 55-foot custom twin masted ketch (Up to 27 persons)

Includes Captain, Crew, Catered Lunch, Team T-Shirts and Photographer

Cost: \$2,800

Americas Cup Challenge – Dennis Connor's 82' Americas Cup Race Yacht (Up To 24 persons)

Includes Captain, Crew, Catered Lunch, Team T-Shirts and Photographer

Cost: \$2,800

Corporate Challenge – 5 - 8 Boats (Up To 48 persons)

Includes Captains, Team T-Shirts, Snacks, and Water

Cost: \$TBD by number of persons participating



The results of Team Challenge can build confidence, leadership, trust, and teamwork. (Our Team Challenges can accommodate up to 24 people depending on what package you choose - For detailed information, please read below.

Our fleet is based in San Diego. Our Captains are seasoned racing captains and are competitive and professional. The cost includes the Yacht, a USCG Captain / Team Building leader and crewmen.

We developed with the "Team Challenge" sailing program which parallels concepts in similar corporate development programs such as the "Ropes Course."

We take large groups of people that work for the same company and bring them together in a different environment: A Sailboat. We proceed to have them participate in a group sailing race that is fun but can get competitive and challenging, similar to their outside work environment.

One of the goals we are trying to accomplish is to sail the yacht as a team, working with your colleagues on building a network together.

DIVERSITY AND INDEPENDENCE

In most companies today there are many diverse, ethnic individuals or different levels of management. Our "Team Challenge" brings everyone together on our sailboats as an equal in their team.

The United States is beginning to follow other countries' success by following their group problem solving and teamwork skills. For a long time in the U.S. everyone seemed to be striving for their own personal success, working independently. However, when you combine that group strategy, the success results will be obvious. This is another point we hope our Team Challenge companies walk away with in our program.



TEAMWORK EQUALS SUCCESS AND BETTER RESULTS

Sailing requires a cooperative team, like a successful business, with crew members working together to develop a productive, efficient, and an interactive result. Whether offered as a reward to successful veterans or an incentive for increased productivity among aspiring staff, or as a catalyst for "breaking the ice" for newly formed teams, our "Team Challenge" offers an enjoyable, effective, and safe means towards your goals.

THE EVENT



We proceed to split a large group up into small groups of six. Conceivably we can accommodate upwards of 6 to 48 people with up to 13 yachts and skippers.

Our Skippers are USCG Licensed and have qualities of unsurpassed communication skills, patience, and the ability to diplomatically instruct the sailing group to sail the yacht as a true working team.

Each skipper will take their group onboard the sailing yacht and cover safety gear and basic boat parts and simple functions before departure to the bay. Once out sailing he will rotate each person in a sailing role and let the crew actually race the boats.

At a designated time, our chase boat will blow a horn to signal a 5 minute warning before the start of the Team building race. All boats cross the starting line with enthusiasm and vigor. We understand that some people have never been on a boat in their lives, and that's fine. The event is designed with the total newbie in mind.

What's great about this program is that six people have to work together to make the boat move. Each person is a contributing factor to the equation of doing their best to make the boat win. Participants can learn more about their other working mates. Who takes over in a stressful situation? Are those that have the sailing knowledge willing to teach the others so that the entire boat can sail more effectively, or do they need to show off their skills and try to single hand the entire boat themselves?

EVERYONE WINS WITH TEAMWORK

As you will see from the testimonials below, the Pacifica Sailing Charters Team Challenge Events are a powerful catalyst for positive change and accelerated learning. Feel free to call us to discuss your specific needs. Our consultants and planners will be able to focus our resources on your goals. Includes food and beverages, Team Shirts, Breakfast, Catered Lunch, Video and Photographs.

HERE ARE A FEW COMMENTS FROM PAST TEAM CHALLENGERS....

"I was looking for a unique team building experience for our team and Mick delivered.

I went onto the boat not knowing a single thing about sailing. By the end of it I was managing the head sail and tacking...it was a great learning experience. Mick did a great job of giving us directions and organizing the event. He also provided a nice lunch and was able to customize it based on dietary concerns. Everyone on staff was easygoing and great to talk to. I hope that we can do another event with these guys sometime in the future."

*Osman U.
Ashburn, VA*

"Three things are needed to deliver an over the top Team-Building event:

- 1. A dynamic presenter who knows team building.*
- 2. An activity that can only be accomplished with team work.*
- 3. Life changing lessons.*

Mick Moore of Pacifica Sailing Charters has redefined the way these three principles impact performance. I signed up my team for an "excursion" on Mick's sailboat. He exceeded my expectations.

The excitement level was huge as we were sailing out into the Pacific Ocean. Mick's way of holding every job on the boat at a high level encouraged participation and warranted team work. In life not everything goes according to plan and on the sailboat we got to experience having to work together and NOT blame each other when things didn't go as planned. Those lessons are priceless.

I recommend Mick Moore and Pacifica Sailing Charters of San Diego without the slightest bit of reservation.

*Dan Boe
The Selling Shop"*

Hello Mick:

Thank you for the pictures.

I wanted to thank you again for a great time last week. Our Team had a great time, it was the PERFECT way to start a business meeting, down time, working and communicating as a Team, learning from one-another, learning about sailing from you and seeing the whales. What a great day. I would highly recommend this activity for any group that needs to develop more as a concessive Team!

*Thank you again.
Scott J. Sarisky
Regional General Manager | Genentech, Inc. | Phoenix, AZ*

The Pacifica Sailing Charter Team Challenge is a unique, adventurous, sailing program for groups of people that work together. It is an excellent verification of the power that lies in cooperation, communication, confidence, and leadership for the effective and efficient execution of a sailing challenge.

With the Pacifica Sailing Charter Team Challenge training program, small teams of six sailors per boat can experience aspects of self-confidence, leadership, trust, and teamwork. Sailors will expose the potential to excel in a truly cooperative effort and share in a unique comradery that they may not normally undergo in their usual work environment.

Feel free to contact us to discuss more of the details to arrange the "Team Challenge" sailing activity for your company.

Live To Sail
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